

Piedmont Access
to Health Services, Inc.

**2010
Annual
Report**

January 1, 2010 -
December 31, 2010



PATHS
Live Life. Be Healthy.

IFC

Message from the CEO

It is hard to believe that Piedmont Access to Health Services, Inc. (PATHS) will be celebrating ten years of providing quality health care to the citizens of Southside Virginia on April 1, 2011. With a start-up grant of \$75,000 from Danville Regional Medical Center's foundation, Project Access was formed, April 5, 2001, to provide a medical home for the area's uninsured. With the help of Danville Regional Medical Center, local physicians and other community partners, Project Access coordinated health care, medications, and case management to stabilize these patients and keep them out of the Emergency Room.

Since 2001, Project Access has had to grow and change to meet the growing demand for care. In 2004, Project Access became Piedmont Access to Health Services, Inc. (PATHS) to better reflect all of these changes. PATHS received a federal grant to operate two Federally Qualified Community Health Centers (FQHC) serving Danville-Pittsylvania County and Martinsville Henry County. A third FQHC was added in 2008 with an additional federal grant for new sites. Additionally a Community Dental Clinic opened in 2010 due to a partnership with Danville Community College. Another partnership with the Community Services Board allowed for the addition of mental health services.

It is my pleasure to present this annual report which will further lay out the growth and changes that occurred during 2010. It is the hope of our board of directors and staff that this report will increase community knowledge of the impact that PATHS is making on the health and well-being of Southside Virginia's most vulnerable citizens. We are proud of the work we do every day to improve the health and quality of life for everyone.

While the day-to-day operations of PATHS is driven by the CEO and a management team, PATHS staff answers to a twelve member board, all who are consumers of PATHS services. The board meets monthly to approve the financials, set policy and insure that the strategic plan is implemented.

The staff and board of PATHS believes everyone deserves quality health care and works passionately to bring the services that will make this a reality to our area.

Sincerely,

Kay C. Crane
CEO



Core Services

Impacting the Health of the Community:

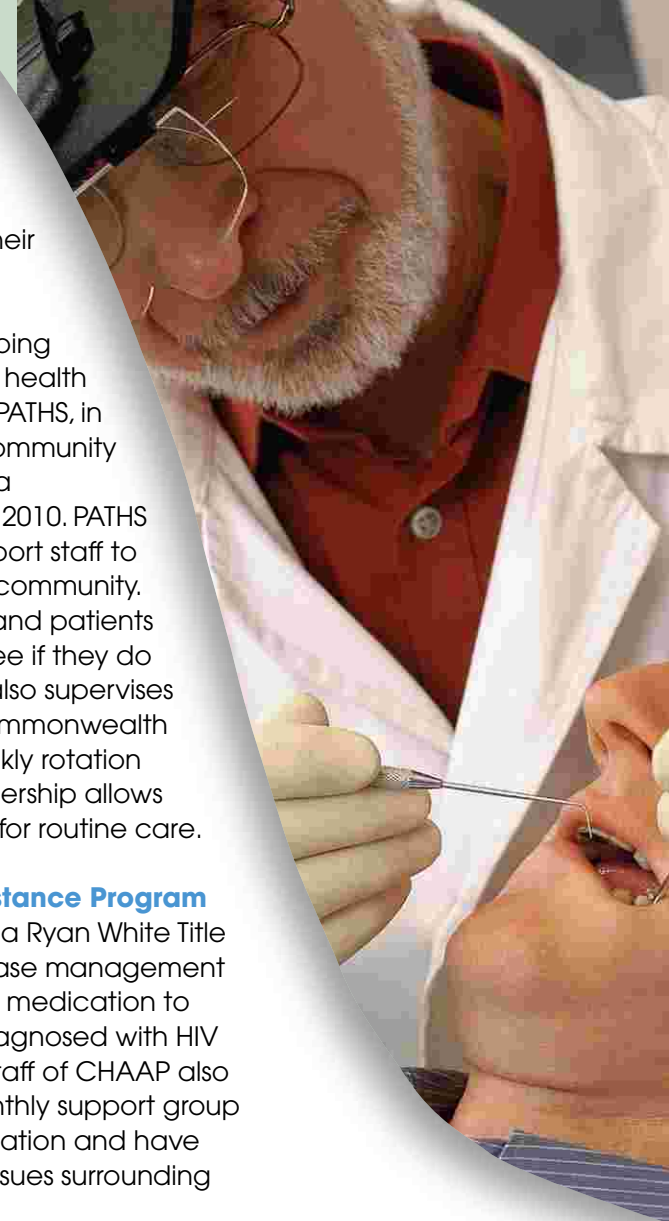


- **Medical** – Impacting the Health of the Community: In 2004, PATHS received a federal grant to operate two federally qualified community health centers, one located in Danville and the other in Martinsville. A third health center was added in Chatham, Va., in 2008 under a federal expansion grant. While all insurances are accepted, there is also a payment plan for those who do not have insurance, called a sliding fee, based on the number of folks in the household and their household income. PATHS believes that everyone deserves quality health care. As part of the community health center movement that began 50 years ago, PATHS is required to provide a standard of care that is measureable and decreases certain core issues with designated disease states, such as diabetes and hypertension. The providers of PATHS also participate in a state collaborative through Community Care Network of Virginia, that uses evidenced based, standard of practice to benchmark the performance of community health centers throughout the state. PATHS repeatedly meets or is above the standard of care that is laid out in the collaborative.
- **MedAssist** – PATHS Medication Assistance Program began in 2001, and is one of the largest medication assistance programs in the state. Using the indigent care programs through the pharmaceutical companies, staff are able to establish a system that continuously provides prescriptions for patients at the health centers and the Free Clinic of Danville who suffer with chronic diseases, such as diabetes or hypertension. With funding from the Virginia Health Care Foundation, PATHS is able to hire 2 1/2 full time employees to process the medications and PATHS matches with three additional full time staff.

Prescription medication is

essential to manage these life threatening illnesses and many patients can not afford the high of costs of their medications.

- **Dental** – Realizing that ongoing dental care is critical to the health and well-being of patients, PATHS, in partnership with Danville Community College, was able to open a Community Dental Clinic in 2010. PATHS hired a dentist and the support staff to provide dental care to the community. It is not a free dental clinic and patients are again put on a sliding fee if they do not have insurance. PATHS also supervises fourth year from Virginia Commonwealth University (VCU) during weekly rotation through the clinic. This partnership allows PATHS to see more patients for routine care.
- **Community HIV-AIDS Assistance Program (CHAAP)** – PATHS received a Ryan White Title II grant in 2004 to provide case management services, transportation and medication to patients who have been diagnosed with HIV or are living with AIDS. The staff of CHAAP also provide patients with a monthly support group where they can gain information and have a forum for facing fears or issues surrounding their disease.
- **PATIENT NAVIGATORS/PROJECT ACCESS** – PATHS integrated the Project Access program into a Patient Navigator program in 2009 due to the growth of the organization and the need seen in the community. Besides taking care of the day-to-day referrals for patients being seen at PATHS Community Medical Centers, patient navigators are a community resources for patients services. These services include assistance with Medicaid applications, housing, food, transportation and any other human service that the patient may need. This service creates a one stop shop for patients who are in desperate need of the basic services that will help them live life and be healthy.





PATHS
Time Line
*Providing
 Quality
 Healthcare
 for 10 Years*

- **April 5, 2001** CEO hired for Project Access; a start-up grant from the Danville Regional Foundation for \$75,000 was used to begin building Project Access;
- **July 1st, 2001** First patient was enrolled in Project Access;
- **June 2002** Danville Regional Medical Center stopped providing medication assistance to low income, predominately Medicare patients. Project Access board decided to bring these folks into its medication assistance program;
- **2003** Project Access took over the Ryan White Title II Program from SAVE and created the Community HIV-AIDS Assistance Program (CHAAP);

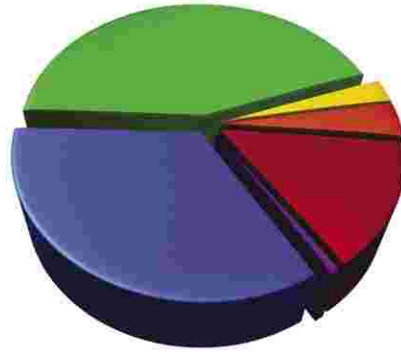
- **2004** Project Access received a 330 Federal Grant to operate two federally qualified community health centers, one in Danville and one in Martinsville;
- **2004** Project Access changed its name to Piedmont Access to Health Services, Inc. (PATHS) to better reflect the many changes in services the organization had morphed into;
- **2008** PATHS opened a federally qualified community health center in Chatham, Va.
- **2009** PATHS, in collaboration with Danville Community College and the Dan River Region Foundation, opened a Community Dental Clinic
- **2009** Added Mental Health Services through a collaboration with the Community Services Board, The Free Clinic of Danville, and the Virginia Health Care Foundation;
- **2009** Began providing medication assistance to the patients at the Free Clinic of Danville;
- **2009** Implemented a Patient Navigator Program which absorbed the Project Access arm of PATHS; A patient navigator was located at each site to assist patients with resources to improve their health and their quality of life;
- **February 2010** Dental...



Revenues & Expenditures

Revenues

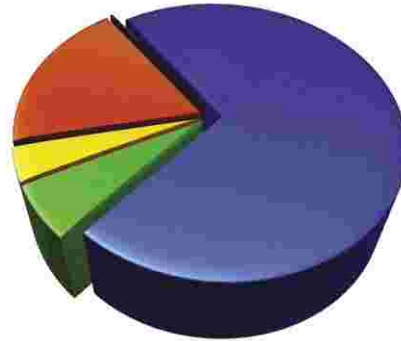
Federal Grants	\$ 1,758,960
Patient Fees	\$ 2,258,124
State Support	\$ 143,835
MedAssist & 340b Pharmacy Fees	\$ 212,111
Local Support	\$ 746,400
Fundraising & Other*	\$ 42,836
Total	\$5,162,266



*Other Fees include Medicaid, Medicare and Private Insurance

Expenditures

Medical	\$ 3,123,232
Dental	\$ 268,146
MedAssist & 340b Pharmacy	\$ 173,218
Administration	\$ 809,702
Fundraising & Other	\$ 7,973
Total	\$4,382,271



Program Statistical Summary

Patient Navigation/ Project Access

Referrals completed	2,130
Average # of referrals received daily.....	126
# of referrals requested.....	1,065

MedAssist

Referrals completed	2,130
Active Patients.....	1,770
New Patients.....	676
# Medications requested	19,826
# Medications received	14,961
Total Value of Medication Provided	\$8,200,291.33

CHAAP

Active patients	114
Amount spent on patient care.....	\$128,619.72

Community Medical Centers & Community Dental Center:

	Patients	Encounters
Medical	7,716	21,339
Dental	1,072	1,882

Medical & Dental

	Patients
# of Uninsured	53%
# of Medicaid/CHIP	20%
# of Medicare	11%
# of Third Party (Other)	16%

Community Partners

A & B Family Focus
 Abercrombie Physical Therapy
 American Cancer Society
 American Red Cross
 Associates in Mental Health
 Averett University
 Big Brothers Big Sisters of Danville Area, Inc.
 Carepay
 Carilion Clinic
 Centra Health
 City of Danville
 City of Martinsville
 CHARLI ("Comprehensive HIV/AIDS Resources and Linkages for Inmates")
 Council of Community Services, Inc
 Commonwealth Home Health Care
 Community Care Network of Virginia
 Community Foundation
 Community Storehouse
 Commonwealth Pharmacy
 Crossroads Christian Counseling
 Danville Area Council of Community Services
 Danville Cancer Association
 Danville Community College
 Danville Dental Associates
 Danville ENT Associates, Inc.
 Danville Gastroenterology Center
 Danville Hematology & Oncology
 Danville Host Lion's Club
 Danville Orthopedic Clinic
 Danville Pittsylvania Chamber of Commerce
 Danville Pittsylvania Community Services
 Danville Pulmonary Clinic
 Danville Radiologists
 Danville Regional Foundation
 Danville Regional Medical Center
 Danville Division of Social Services
 Dominion Eye Center
 Downtown Danville Association
 Fletcher Center
 Free Clinic of Danville
 Free Medical Clinic of Martinsville & Henry County
 God's Storehouse
 Grace Network
 Hairston, Zachary P, DDS
 Halifax County Health Department
 Henry-Martinsville Department of Social Services
 Infectious Disease Center of Central Virginia
 Lasris, S. R., DDS
 Liberty Home Health Care
 Lynchburg Health Department
 Martinsville-Henry County Chamber of Commerce
 Martinsville Memorial Hospital
 MedExpress Pharmacy
 Oak Grove Residential Care
 Piedmont Community Services, Inc.
 Piedmont Independent Living
 Piedmont Regional Eye Center
 Pittsylvania County Community Action, Inc.
 Pittsylvania County Department of Social Services
 Pittsylvania County Library
 Pittsylvania Danville Health District
 Salvation Army
 Southern Area Agency on Aging
 Southside Surgical Specialists
 United Way of Danville & Pittsylvania County
 University of Virginia Health Systems
 Virginia CARES
 Virginia Community Health Care Association
 Virginia Health Care Foundation
 West Piedmont Health District

Directory

PATHS Community Medical Centers

Danville

705 Main Street
Danville, VA 24541
434.791.4122

Chatham

4 South Main Street
Chatham, VA 24531
434.432.4443

Martinsville

287 Commonwealth Blvd.
Martinsville, VA 24112
276.632.2966

PATHS Community Dental Center

1008 South Main Street
Danville, VA 24541
434.797.8502

MEDAssist & CHAAP

705 Main Street
Danville, VA 24541
434.791.4122

For more information, visit our website at:

www.pathsinc.org

Board of Directors

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Board Chair

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Carolyn Harris

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IBC





PATHS

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705 Main Street
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